

**BID #2021F-12**  
**ROAD AND MAINTENANCE EQUIPMENT REPLACEMENT PARTS AND LABOR**  
**MINIMUM SPECIFICATIONS**

**Scope:**

The County of Jefferson, in compliance with New York State Municipal Law #103, is soliciting bids from qualified suppliers to supply various equipment replacement parts, labor and materials to repair and maintain the products listed within.

The intent of this solicitation is to provide a source for the supply of replacement parts and components, utilizing exclusively, Original Equipment Manufacturer (OEM) Parts and labor costs for repair of equipment in use by the County of Jefferson.

Bids will be accepted from Factory Authorized Dealers or repair facilities. A letter shall be provided, if requested, confirming that the bidder is a Factory Authorized Dealer.

The County reserves the right to add additional equipment acquired from any of the manufacturer's listed to the contract. Discount rates for additional equipment will be negotiated at the time of the addition.

**Deliveries:**

The vendor shall deliver all **stocked items** within twenty-four (24) hours of order placement. The County reserves the right to terminate any contract and use an alternate, should the vendor become unable to perform.

The vendor shall deliver all **non-stocked items** within forty-eight (48) hours of order placement, unless previously authorized by a designated County Employee.

All deliveries shall be made during regular business hours, Monday thru Friday, between the hours of 7:30 AM and 3:00 PM, unless otherwise agreed to by the contractor and the County of Jefferson. Delivery locations are as follows:

Jefferson County Highway Dept. 21897 County Route 190 Watertown, NY 13601	Jefferson County Buildings Dept. 195 Arsenal Street Watertown, NY 13601
Jefferson County Recycling Dept. 27138 NYS Route 12 Watertown, NY 13601	Watertown International Airport NYS Route 12F 22529 Airport Drive Dexter, NY 13634

**Invoice and Payment:**

All deliveries shall be acknowledged by the signature of a County employee and Packing Slips shall accompany all deliveries. Invoices shall be submitted to the ordering department monthly.

**Price Lists:**

Bids will be evaluated on the basis of percent discount from Manufacturer's suggested retail/list price. If price list shows more than one column of prices, bidders are to clearly identify the column and product line to which the discount applies. Discounts must be stated as a single percentage.

Unless the bidder takes specific exception and provides written documentation in support of the exception, any terms and conditions contained in the parts price list(s) submitted shall not take precedence over the terms and conditions specified herein.

Upon request, the Contractor shall provide up to three (3) copies of manufacturer's product catalogs.

It is the preference of the County to have the ability to place orders on-line using a pre-established contract list of parts. To accomplish this, a vendor will be asked to provide an electronic catalog with pricing or provide a URL/Web address that reflects contract pricing, in order to verify the pricing submitted is in compliance with the bid.

**Award:**

Separate bids will be awarded for each Manufacturer to the supplier offering the highest discount from the manufacturer's list price. All pricing submitted shall be FOB destination. No shipping/delivery charges will be allowed, unless expedited orders are requested by the ordering agency.

The County acknowledges that this bid includes equipment from various manufacturer's and is fully prepared to award this bid to multiple vendors based on the greatest discount offered and lowest labor rate offered.

For example, one award may be made to a Komatsu Dealer specifically for the Komatsu Equipment listed and a separate award made to another vendor who may supply parts for a Vermeer Brush Chipper. **THEREFORE, IT IS NOT NECESSARY TO SUBMIT A BID ON ALL ITEMS LISTED TO BE CONSIDERED FOR AWARD.**

**VENDORS ARE REQUIRED TO PROVIDE BOTH A DISCOUNT PERCENTAGE AND A LABOR RATE FOR EACH MANUFACTURER BEING BID TO BE ELIGIBLE FOR AWARD.**

**Equipment Presently Included in this Bid:**

Jefferson County reserves the right to delete equipment during the term of this contract at the sole discretion of the County and may add additional equipment to the contract upon agreement of both parties in writing. The County will provide notification to the vendor to enable the vendor to stock the applicable parts.

**BID #2021F-12**  
**ROAD AND MAINTENANCE EQUIPMENT REPLACEMENT PARTS & LABOR**  
**BID PAGE #1**

IF YOU DO NOT WISH TO BID A PARTICULAR ITEM, PLEASE INDICATE WITH A "NO BID."

<b>ITEM #1:</b>	<b>ALAMO</b>	<b><u>FOR THE PERIOD</u></b> <b><u>11/1/21 – 10/3/22</u></b>	<b><u>FOR THE PERIOD</u></b> <b><u>11/1/22 – 10/31/23</u></b>
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST		_____ %	_____ %
LABOR RATE		\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE		\$ _____ /MILE	\$ _____ /MILE
<hr/>			
<b>ITEM #2</b>	<b>ALLMAND GENERATOR</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST		_____ %	_____ %
LABOR RATE		\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE		\$ _____ /MILE	\$ _____ /MILE
<hr/>			
<b>ITEM #3:</b>	<b>BANDIT</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST		_____ %	_____ %
LABOR RATE		\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE		\$ _____ /MILE	\$ _____ /MILE
<hr/>			
<b>ITEM #4:</b>	<b>BLAW KNOX</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST		_____ %	_____ %
LABOR RATE		\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE		\$ _____ /MILE	\$ _____ /MILE
<hr/>			
<b>ITEM #5:</b>	<b>BOBCAT</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST		_____ %	_____ %
LABOR RATE		\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE		\$ _____ /MILE	\$ _____ /MILE
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**BID #2021F-12**  
**ROAD AND MAINTENANCE EQUIPMENT REPLACEMENT PARTS & LABOR**  
**BID PAGE #2**

<b>ITEM #6:</b>	<b>CARLTON</b>	<b>FOR THE PERIODQ</b> <b>11/1/21 – 10/3/22</b>	<b>FOR THE PERIOD</b> <b>11/1/22 – 10/31/23</b>
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST		_____ %	_____ %
LABOR RATE		\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE		\$ _____ /MILE	\$ _____ /MILE
<hr/>			
<b>ITEM #7</b>	<b>CASE</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST		_____ %	_____ %
LABOR RATE		\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE		\$ _____ /MILE	\$ _____ /MILE
<hr/>			
<b>ITEM #8:</b>	<b>CATERPILLAR</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST		_____ %	_____ %
LABOR RATE		\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE		\$ _____ /MILE	\$ _____ /MILE
<hr/>			
<b>ITEM #9:</b>	<b>DOOSAN</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST		_____ %	_____ %
LABOR RATE		\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE		\$ _____ /MILE	\$ _____ /MILE
<hr/>			
<b>ITEM #10:</b>	<b>DYNA PAC</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST		_____ %	_____ %
LABOR RATE		\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE		\$ _____ /MILE	\$ _____ /MILE
<hr/>			
<b>ITEM #11:</b>	<b>FREIGHTLINER</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST		_____ %	_____ %
LABOR RATE		\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE		\$ _____ /MILE	\$ _____ /MILE

**BID #2021F-12**  
**ROAD AND MAINTENANCE EQUIPMENT REPLACEMENT PARTS & LABOR**  
**BID PAGE #3**

<b>ITEM #12:      GRADALL</b>	<b><u>FOR THE PERIOD</u></b> <b><u>11/1/21 – 10/3/22</u></b>	<b><u>FOR THE PERIOD</u></b> <b><u>11/1/22 – 10/31/23</u></b>
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
<hr/>		
<b>ITEM #13:      HAMM</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
<hr/>		
<b>ITEM #14:      HYUNDAI</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
<hr/>		
<b>ITEM #15:      INGERSOL RAND</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
<hr/>		
<b>ITEM #16:      INTERNATIONAL</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
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**BID #2021F-12**  
**ROAD AND MAINTENANCE EQUIPMENT REPLACEMENT PARTS & LABOR**  
**BID PAGE #4**

	<u>FOR THE PERIOD</u> <u>11/1/21 – 10/3/22</u>	<u>FOR THE PERIOD</u> <u>11/1/22 – 10/31/23</u>
<b>ITEM #17:      JOHN DEERE – CONSTRUCTION</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
<hr/>		
<b>ITEM #18:      KOMATSU</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
<hr/>		
<b>ITEM #19:      LAND PRIDE</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
<hr/>		
<b>ITEM #20:      LEROI</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
<hr/>		
<b>ITEM #21:      MACK</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
<hr/>		
<b>ITEM #22:      NEW HOLLAND - AGRICULTURE</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
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**BID #2021F-12**  
**ROAD AND MAINTENANCE EQUIPMENT REPLACEMENT PARTS & LABOR**  
**BID PAGE #5**

	<u>FOR THE PERIOD</u> <u>11/1/21 – 10/3/22</u>	<u>FOR THE PERIOD</u> <u>11/1/22 – 10/31/23</u>
<b>ITEM #23: NEW HOLLAND – CONSTRUCTION</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
<hr/>		
<b>ITEM #24: OLYMPIAN</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
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<b>ITEM #25: ONAN/CUMMINS ON SITE GENERATORS</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
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<b>ITEM #26 RAYCO</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
<hr/>		
<b>ITEM #27: REINCO</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
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<b>ITEM #28: SAKAI</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
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**BID #2021F-12**  
**ROAD AND MAINTENANCE EQUIPMENT REPLACEMENT PARTS & LABOR**  
**BID PAGE #6**

	<u>FOR THE PERIOD</u> <u>11/1/21 – 10/3/22</u>	<u>FOR THE PERIOD</u> <u>11/1/22 – 10/31/23</u>
<b>ITEM #29:      SALSCO</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
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<b>ITEM #30:      TIGER MOWERS</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
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<b>ITEM #31:      VOGELE</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
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<b>ITEM #32:      VOLVO</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
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<b>ITEM #33:      WACKER</b>		
PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST	_____ %	_____ %
LABOR RATE	\$ _____ /HR	\$ _____ /HR
ROAD SERVICE RATE	\$ _____ /MILE	\$ _____ /MILE
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**BID #2021F-12**

## ROAD AND MAINTENANCE EQUIPMENT REPLACEMENT PARTS & LABOR

**BID PAGE #7**

ITEM #34:

**WESTERN STAR**

11/1/21 - 10/3/22

11/1/22 - 10/31/23

PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST

\_\_\_\_\_ %

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%

LABOR RATE

\$\_\_\_\_\_/HR

\$\_\_\_\_\_/HR

ROAD SERVICE RATE

\$            /MILE

\$            /MILE

ITEM #35:

**WOODS**

PARTS DISCOUNT FROM MANUFACTURER'S PRICE LIST

	%
_____	
_____	

\_\_\_\_\_ %

LABOR RATE

\$\_\_\_\_\_/HR

\$\_\_\_\_\_/HR

ROAD SERVICE RATE

\$            /MILE

\$            / MILE

**ONLINE ORDERING AVAILABLE:**

**YES**

**NO**

## BID PROPOSAL CERTIFICATIONS

Firm Name: \_\_\_\_\_

Business Address: \_\_\_\_\_

Telephone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

Email: \_\_\_\_\_ Federal ID Number: \_\_\_\_\_

I. General Bid Certification

The bidder certifies that he will furnish, at the prices herein quoted, the materials, equipment, and/or services as proposed on this bid.

Any deviation to specifications is fully explained and attached. By signing and submitting this bid for consideration to the County of Jefferson, the vendor acknowledges that they have read, understand, and agree to the specifications as presented without reservation or alteration.

Deviations: Yes \_\_\_\_\_ No \_\_\_\_\_

II. Non-Collusive Bidding Certification

By submission of this bid proposal, the bidder certifies that he is complying with Section 103-d of the General Municipal Law as follows:

Statement of non-collusion in bids and proposals to political subdivision of the state. Every bid or proposal hereafter made to a political subdivision of the state or any public department, agency or official thereof where competitive bidding is required by statute, rule, regulation, or local law, for work or services performed or to be performed or goods sold or to be sold, shall contain the following statement subscribed by the bidder and affirmed by such bidder as true under the penalties of perjury: Non-collusive bidding certification.

A. By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief:

(1) The prices in this bid have been arrived at independently without collusion, consultation, communication or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor.

(2) Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and

(3) No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not submit a bid for the purpose of restricting competition.

B. A bid shall not be considered for award nor shall any award be made where A. (1)(2) and (3) above have not been complied with; provided, however, that if in any case the bidder shall so state and shall furnish with the bid a signed statement which set forth in detail the reasons therefore. Where A.(1)(2) and (3) above have not been complied with, the bid shall not be considered for award nor shall any award be made unless the head of the purchasing unit of the political subdivision, public department, agency or official thereof to which the bid is made, or his designee, determines that such disclosure was not made for the purpose of restricting competition.

(1) The fact that a bidder (a) has published price lists, rates, or tariffs covering items being procured, (b) has informed prospective customers of proposed or pending publication of new or revised price lists for such items, or (c) has sold the same items to other customers at the same prices being bid, does not constitute, without more, a disclosure within the meaning subparagraph one (a).

Printed Name of Signer \_\_\_\_\_

Authorized Signature \_\_\_\_\_

Title \_\_\_\_\_

Date \_\_\_\_\_

### NON-BIDDER'S RESPONSE

For purposes of maintaining accurate Bidder's lists and facilitating your firm's response to our invitation for bid, the County of Jefferson is interested in ascertaining reasons for prospective Bidder's failure to respond to invitations for bids. If your firm is not responding to this bid, please indicate the reason(s) by checking any appropriate item(s) below and returning this form to the Jefferson County Purchasing Director, 195 Arsenal Street, Watertown, New York 13601. This form may be returned by mail or fax. Faxes may be sent to 315-785-7591. Failure to submit either a bid proposal or return this form will result in removal of your firm's name from our Bidder's lists. Thank you for your cooperation.

We are not responding to this invitation for bid for the following reason(s)

- ☐ Items or materials requested not manufactured by us or not available to our company.
- ☐ Our items or materials do not meet specifications.
- ☐ Specifications not clearly understood or applicable (too vague, too rigid, etc.)
- ☐ Quantities too small.
- ☐ Insufficient time allowed for preparation of bid.
- ☐ Incorrect address used. Correct mailing address is:

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- ☐ Our branch/division handles this type of bid.  
Correct name and mailing address is:

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- ☐ We are unable to bid at this time but would like to continue to receive invitations for bids.
- ☐ We are unable to bid and wish to be removed from the Bidder's list.

NAME OF FIRM: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP CODE: \_\_\_\_\_

BY: \_\_\_\_\_

Signature of Representative

DATE: \_\_\_\_\_

Bid Number: 2021F-12      Bid Name: ROAD AND MACHINERY EQUIPMENT REPLACEMENT PARTS AND LABOR

Attachment  
Certification Pursuant to Section 103-g  
of the New York State  
General Municipal Law

- A. By submission of this bid, each Bidder and each person signing on behalf of any Bidder certifies, and in the case of a joint bid, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each Bidder is not on the list created pursuant to paragraph (b) of subdivision 3 of Section 165-a of the New York State Finance Law.
- B. A Bid shall not be considered for award, nor shall any award be made where the condition set forth in Paragraph A above has not been complied with; provided, however, that in any case the Bidder cannot make the foregoing certification set forth in Paragraph A above, the Bidder shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons therefore. Where Paragraph A above cannot be complied with, the Purchasing Unit to the political subdivision, public department, agency or official thereof to whom the bid is made, or his designee, may award a bid, on a case by case basis under the following circumstances:
1. The investment activities in Iran were made before April 12, 2012, the investment activities in Iran have not been expanded or renewed after April 12, 2012, and the Bidder has adopted, publicized and is implementing a formal plan to cease the investment activities in Iran and to refrain from engaging in any new investments in Iran; or
  2. The political subdivision makes a determination that the goods or services are necessary for the political subdivision to perform its functions and that, absent such an exemption, the political subdivision would be unable to obtain the goods and services for which the contract is offered. Such a determination shall be made in writing and shall be a public document.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Company Name